

# 2021 Great Lakes Festival Sale

309/785-5058

Banner Sale Management

PO Box 500  
Cuba IL, 61427

May 10, 2021

RE: Great Lakes Show & Sale – May 29-30, 2021

Dear Consignor,

This is a final reminder concerning your entries for the upcoming Great Lakes Show & Sale. Banner Sale Management is excited to again be managing this prestigious sale – and even more excited to be able to hosting an in-person, live event. This year's lineup of sale sheep is outstanding and we have had a high volume of requests for sale catalogs. We are looking forward to a great sale! For those who aren't able to travel, we will also have online viewing and bidding of the sheep sale on Sunday.

**Location: Wayne County Fairgrounds, Wooster, Ohio**

Note: The Great Lakes Sale will be held in the same barns as in the past, but new barns have been built on the east end of the fairgrounds.

<b>Schedule:</b>	Wed, May 26	4:00 p.m.	Sheep may begin to arrive
	Friday, May 28	8:00 p.m.	Sheep must be checked in
	Saturday, May 29	9:00 a.m.	Sheep Show
		11a.m - 4p.m.	Used Equipment Check In
	Sunday, May 30	9:00 a.m.	Used Equipment Auction
		10:00 a.m.	Sheep Sale

**Sale Rules and Regulations:** Please refer to the information that was sent with the entry forms. If you need another copy please contact us. **REMEMBER THAT DNA DISCLOSURE IS REQUIRED FOR ALL BREEDS.**

**Penning Information and Bedding:** Penning charts will be posted in the barn. Please pen only in your assigned pens. The Wayne County Fairgrounds does not allow the use of wood products for bedding. **All bedding must be on straw.** No pen partitions may be removed or relocated. Any consignor that violates either of these rules will be fined \$25 per pen or gate violation and runs the risk of being barred from future Great Lake Sales.

**Registration Papers:** If you have not already done so, please send your registry work in now to allow processing time to receive it prior to sale day. Getting it done now will avoid additional fees for rush work or late registration fees.

**Futurity:** Please tell us at check in if your ewe lambs are nominated in your respective national association. We will indicate that information on the sale order and when paint branding the sheep. For information on the respective Futurity programs, please contact your breed's association.

**Health Papers:** You must have a currently valid health paper for every animal you sell. You will need two copies for each animal in your consignment. Multiple animals may be listed on the same paper but you will need to bring enough photocopies. (5 sheep = 10 copies) A Federal Scrapie ID Tag must be in each animal's ear. This applies to all animals in all classes. The following information must be legibly written or typed on all health papers: 1) Owner or consignor name & address 2) Species & purpose of movement 3) Private flock tag number 4) Federal Scrapie ID number (must include complete tag number) 5) Age, sex, and breed of each animal 6) The following statement must be on the health paper and signed by the issuing veterinarian "*Sheep in this shipment are not known to be under movement restrictions due to scrapie.*" 7) Signature and printed name, address and phone number of accredited veterinarian. As a consignor, please take the responsibility to insure that all of the above information is complete and legible. It is your responsibility to provide the sale manager clear and legible copies. **You will need two copies for each animal in your consignment.** If you have any questions concerning health papers please contact your local veterinarian. It is especially important that **BOTH** the private flock number and the complete scrapie tag number are listed for each animal.

**No lambs under 30 days of age are allowed on the fairgrounds.** This is mandated by Ohio Animal Health Regulations. NO EXCEPTIONS will be allowed.

**Substitutions:** Substitutions of sheep in this sale, in the interest of improving quality, are allowed. Substitutions need not be within class.

**Check-In and Arrival Times:** Banner Sale Management staff will be available beginning Friday afternoon to check in papers. You may bring your sheep into the barn beginning noon on Wednesday through Friday at 7:00 p.m. Contact the sale manager for earlier arrival times. All sheep must be checked in by 8:00 p.m. Friday unless prior arrangements have been made.

**Used Equipment Consignment Auction:** 20% Commission is charged. **Please note time for equipment sale is**

**9:00 a.m. Sunday. All equipment check in will be Saturday 11:00 a.m. – 4:00 p.m.** - No entries will be accepted after this time. Equipment check-in and sale will be in the "FFA Building." Please consign only usable sheep related equipment. This is not the place to clean out your old shed.

**Special Wool Shows:** Both the Tunis and Border Leicester breeds will be holding a special wool show in conjunction with the National Border Leicester Sale and Red Hot Tunis Sale. For further information on the Tunis Fleece Show contact: Marianne Turcheck, 724/929-4811, marianne@rostraverfarm.com. For further information on the Border Leicester Fleece Show contact: Jack & Vida Price, 217/502-4082 or 217/710-6888.

**Late Entries:** Banner Sale Management will accept late entries. Consignors with entries in the catalog are not assessed a late fee for additional entries. However, if you intend to bring additional entries please let us know as soon as possible so that penning is available.

**Floor Bid & No Sales:** The minimum bid that will be accepted will be \$300. Animals failing to receive these bids will be "NO SALES." If you wish to place a higher hold bid on your animals, please talk to us at check in. All animals that are taken out of the sale ring as a "No Sale" will have the full percentage of commission and fees charged against them based on the "No Sale" price. No animal that is sifted or a "No Sale" through the ring may later be sold from the pens or on the sale facility grounds as a private sale. All animals checked-in for the show must show in the show and all animals shown but not sifted must pass through the sale ring.

**Information Retainment Compliance Fee:** There will be an IRCF (Information Retainment Compliance Fee) of \$10 per head on all animals sold that will be added to the buyer's settlements. This will apply to all animals sold through the sale. Banner Sale Management is required to maintain records on all animals sold through the sale ring for a minimum of five years to be in compliance with regulations as set forth by the United States Department of Agriculture and the Packers and Stockyards Administration.

**Mail Bids & Phone Bids:** All animals not paid for sale day will be considered a mail bid. Bonding requirements state all mail bids must be paid for within 5 days. Animals not paid for within 5 days will be assessed a 5% service fee. All mail bids and phone bids must have the prior approval of the Sale Manager. No Mail Bid will be approved without providing complete name, address, phone number and registry information. It is the responsibility of the person handling the bid to provide Sale Management with this information. Approval must be made prior to the sale beginning. If you are handling a mail bid, the best time to complete the pre-approval is when you are checking in your registration and health papers. Banner Sale Management advises that before handling any mail bids you contact us to confirm rules and regulations that apply. In the event the mail bid does not get paid then, whoever registers the buyer number will be responsible for payment of sheep purchased. Banner Sale Management reserves the right to reject any request for a mail or phone bid. Registration papers are not processed until payment is made in full on any mail bid.

**View Sale & Bid Online:** The sales will be broadcast at breedersworld.com. To register and follow the auction in real time on the internet, log into the website or download the app. For more information, visit breedersworld.com.

**Credit Vouchers:** Credit vouchers will be available at check in and sale day to verify settlements or credits you need to give to any of your customers. They must be signed by you as the seller, the person receiving the credit and must include the dollar amount. This must be turned into the clerk table before the buyer pays for the sheep purchased.

**Online Photo Album:** Consignors will be able to take advantage of a complimentary Banner feature – an online photo album of entries on our Facebook page. We believe a photo album is a great supplement to the sale catalog. Photos are due Sunday, May 23. We invite you to send one photo of each animal using this link: <https://form.jotform.com/BannerPublications/GreatLakes> When sending your photos, the animal's lot number is required, so please use the catalog to identify your lot number(s). Photos submitted via email cannot be accepted, so please use the form link above. Photos will be posted to Facebook.com/Banner Sheep Magazine. More details can be found in the form's instructions.

**Camper Hookups:** Hookups are available on the grounds for a per-night fee payable directly to the fairgrounds. Upon arrival those wishing to camp must stop at the fair office **before** parking their camper. The fair office is located at the west end of the grandstand. Those camping will need to provide their own food-safe water hose and a 50-foot-long electric cord. All questions concerning camping need to be directed to the fair office at 330/262-8001.

**Vendor Notice:** Contact Sale Management for your designated spot. The Fairgrounds is assigning all spaces this year.

**Weekend Activities:** Many activities are planned for the weekend including booths with fiber related supplies and fiber arts, workshops, demonstrations, kid's activities, skein competition, fleece show and sale, and Angora goat show. For information contact Connie King, 740/686-2172, [info@greatlakesfibershow.com](mailto:info@greatlakesfibershow.com) or check out the website at [www.greatlakesfibershow.com](http://www.greatlakesfibershow.com).

We have a great deal of interest in this sale and the demand for good, sound sheep is at an all-time high. We look forward to a truly fine sale!

Respectfully yours,

Greg Deakin  
Sale Manager