

# 2018 National Katahdin Sale

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Banner Sale Management

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*Entries Due*  
**May 25, 2018**

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April 27, 2018

Dear Katahdin Breeder,

The plans for this year's 14<sup>th</sup> Annual National Katahdin Sale are underway and you are invited to consign. Banner Sale Management is honored to manage this prestigious sale sponsored by the Katahdin Hair Sheep International Association. The National Katahdin Sale has a respected history and Banner Sale Management is committed to making this a high caliber event.

This letter contains the rules and conditions that apply to this sale. Also included is a sheet listing 2018 General Sale Information that apply to all Banner Sale Management Sales. Please carefully read all information.

**Sale Date: July, 21 2018**

**Location:** Augusta Expoland, 277 Expo Road, Fishersville, VA 22939

**Schedule:** Sheep may begin arriving: Wednesday, July 18 – 12:00 p.m.

Sheep must be in place: Thursday, July 19 – 12:00 p.m.

Sale: Saturday, July 21 – 11:30 a.m.

**Sale Order:** Rams followed by Ewes

Consignors will each rank what they feel are the top 10 rams and top 10 ewes. These scores will be used to establish the starting sale order for rams and ewes. After the ranked sheep sell, KHSI will sell the remaining rams based on birth date from oldest to youngest. For example, after selling rams ranked 1-10, then the oldest yearling through the youngest ram lamb will sell. It will be the same schedule for ewes. General sale order is registered rams, registered ewes, pens of registered ewes, and then commercial ewe pens.

**Auctioneer:** Steve George, Deshler, Ohio

**Entry Deadline:** May 25, 2018

**Entry Fee:** \$30.00 per head. All entry fees are due at the time entries are made and are nonrefundable.

**Commission:** 10% of the gross price.

**Sponsorship:** The Katahdin Hair Sheep International Association, as sponsor of the sale, will receive an additional 2% surcharge on the gross to be deducted from consignor settlements.

**Classes:** Yearling Rams & Ewes (born 9/1/16 – 8/31/17)  
Fall Ram & Ewe Lambs (born 9/1/17 – 12/31/17)  
Spring Ram & Ewe Lambs (born 1/1/18 – 3/1/18)

**SPECIAL SALE RULES**

**Ram/Ewe Ratio:** There is no limit to the number of ewes entered, but there are restrictions on the rams. A single ram may be sold without a ewe, but to sell a second ram, or any number of additional rams, 2 ewes or a pen of 3 ewes must be consigned per additional ram consigned. Therefore, the ram/ewe ratio is: 1 ram/0 ewes; 2 rams/2 ewes or 1 pen; 3 rams/4 ewes or 2 pens; 4 rams/6 ewes or 3 pens; and so on.

**Minimum Bid:** There will be a minimum bid of \$250 on **all** registered sheep, unless current market lamb prices require a higher floor bid. Sheep failing to bring the minimum will be a "No Sale".

**Changes in Recent Years Include:** 1) All weights are optional; 2) as in 2017, all ram lambs, including those under 6 months of age, are required to have a minimum scrotal circumference of 28 cm, and all yearlings are required to have a minimum scrotal circumference of 32 cm; 3) ram lambs under 6 months of age do not need a *B ovis* test (born after January 21, 2018); 4) KHSI will adopt the sale guarantee of the Midwest Stud Ram Sale (see KHSI's website for sale guarantee); and 5) sheep will be checked for soundness in mouths and obvious breeding unsoundness. If found to be unsound, they will not be allowed to sell. It is the breeder's responsibility to check for these problems before bringing the sheep to the sale.

**Registration Papers:** All animals must have a valid, signed registration paper turned in at sale check in. Registration papers are transferred and forwarded to buyers. Cost of transfers will be deducted from consignor settlements.

**Transfer Sheep:** Sheep previously sold and being delivered for pick up at the Expo may be housed on the grounds for \$10 per head per day to cover barn rental fee. All sheep in the transfer barn must have interstate health papers to the final destination, even if those sheep are from the same state as the Expo is held. Selling of sheep out of the transfer barn is not allowed, nor is advertising. This space is only offered as a convenience for our membership for sheep already sold or leased prior to coming to this event. Individuals selling sheep out of the transfer pens will have membership revoked for one year and not be allowed registry services for that year. Contact KHSI Operations prior to the Expo to arrange barn space: info@katahdins.org or 479/444-8441.

**Additional Sale Animal Requirements:** Registered sheep cannot be tail docked and must not have C coats. **Recorded** 87.5% 2018-born ewe lambs may be entered if they are expected to be registerable upon yearling coat inspection. Animals will not be penned that have health problems, no KHSI flock ID, no scrapie tag, are inconsistent with their entry application, show signs of coat shearing or clipping, are tail docked, or are females that are within a month of lambing. Commercial ewes may be tail docked. Animals must be either QR or RR at codon 171.

**HEALTH PAPERS:** You must have a currently valid Certificate of Veterinary Inspection (CVI) for every animal you sell. You will need two copies for each animal in your consignment (i.e. 5 sheep = 10 copies). Multiple animals may be listed on the same paper but you will need to bring enough photocopies. A Federal Scrapie ID Tag must be in each animal's ear. This applies to all animals in all classes. Please take the copy of this letter to your veterinarian if necessary.

**The following information must be legibly written or typed on all Health Papers:**

- 1) Owner or consignor name & address
- 2) Species & purpose of movement
- 3) Private flock tag number
- 4) Federal Scrapie ID number (must include premise ID and individual tag number)  
NOTE: **Both** the private flock number **and** the scrapie tag number must be listed.
- 5) Age, sex, and breed of each animal
- 6) The following statement must be on the health paper and signed by the issuing veterinarian "Sheep in this shipment are not known to be under movement restrictions due to scrapie."
- 7) Signature and printed name, address, and phone number of accredited veterinarian.

As a consignor, please ensure the above information is complete and legible. It is your responsibility to provide the sale manager clear and legible copies. You will need two copies for each animal in your consignment.

**Eliza Testing:** It is **required** to have a negative Brucella Ovis test for all rams over 6 months of age (rams born on or before 1/21/2018).

**DNA Reporting Required:** All sheep will be required to disclose DNA regarding codon 171 (scrapie susceptibility), and must be QR or RR to sell. All consignors (or representatives) will be required at check in to sign a DNA disclosure statement, and bring copy of documentation per KHSI Board decision. This codon 171 genotype information will be printed on the sale order. Banner Sale Management believes that DNA test results can be a useful tool for both consignors and prospective buyers. Space is available on the entry forms if this information is known at the time entries are made. We suggest that all consignors post DNA results on stall cards at the pens so that this information can be made available to prospective buyers. To assist consignors, blank stall cards are available at check-in. Neither Banner Sale Management nor sale sponsors shall assume any liability, legal or otherwise, expressed or implied as it relates to this information.

**Shavings:** Consignors are responsible for providing their own shavings or bedding.

**Handling:** All sale animals will be handled humanely and with respect. If the KHSI Expo Sale committee determines that consignors have abused or not handled their sheep with respect, they will not be allowed to consign animals in the next KHSI Expo Sale. Animals will be exhibited by age, sex, and class in an arena the morning of the sale so that potential buyers can evaluate them side-by-side. They may be led by hand or by halter but all animals must be well controlled. Preparing animals for exhibit and sale should include washing them at home and hoof trimming. No alterations, clipping, or shearing are allowed. Consignors are expected to be available to talk about animals at their pens as much as possible.

**Entry Forms:** Please use the enclosed entry form or enter online at [www.bannersheepmagazine.com](http://www.bannersheepmagazine.com). Stating generic information like "Information on Sale Day" sells few sheep, so please provide us with worthwhile information. It is highly recommended that you include pedigree information on all entries, as well as the link to the NSIP Searchable Database specific for each sale animal. Provide only the information the form calls for. Sale Management reserves the right to edit or reduce the size of extremely long footnotes. Use the space wisely and try not to repeat the same information. Quality information for the catalog improves sale results.

**Sale entries are accepted only by US Postal Service, Fax, or on our online sale form entries at [bannersheepmagazine.com/saleentry](http://bannersheepmagazine.com/saleentry). E-mail entries will not be accepted. Telephone entries are also not accepted. Banner Sale Management takes no responsibility for entries not received. Banner Sale Management reserves the right to refuse any entries submitted. If you have any questions please contact one of our qualified sale management staff.**

**Substitutions** will be allowed but must be made keeping the ram / ewe ratio.

**Catalog:** A complete catalog will be printed in the **June issue** of **THE BANNER SHEEP MAGAZINE**, as well as be posted on the web at [www.bannersheepmagazine.com](http://www.bannersheepmagazine.com). We also direct mail to a large list of potential buyers. If you know of anyone who would like to receive a catalog, please refer them to our website or provide us with their full name and address and one will be mailed to them.

**Sale Headquarters / Hotel Block:** Blocks of rooms have been reserved at: **Comfort Inn**, 1302 Richmond Avenue, Staunton, VA 24401, phone: 480/568-6951; **Quality Inn**, 640 W Broad Street, Waynesboro, VA 22980, phone: 540/942-1171; **Sleep Inn**, 222 Jefferson Highway, Staunton, VA 24401, phone: 540/887-6500; **Comfort Inn** 15 Windigrove Drive, Waynesboro, VA 22980, phone: 540/932-3060. Be sure to state you want a "**Katahdin Sheep Expo**" room for the special discounted rates.

**Penning Requests:** Please include requests for penning arrangement with entries. We understand that consignors that truck or fit together wish to be penned together. We cannot guarantee these requests but they will be taken into consideration when penning assignments are made.

**Pre-Sale Advertising:** Further promote your entries with an ad in **THE BANNER SHEEP MAGAZINE!** Pre-sale advertising can feature pictures of sale entries and more information about your personal consignment. Contact us about more information on advertising and to set up an advertising plan.

**Online Photo Album:** Banner Sale Management is excited to announce that consignors to the 2018 Katahdin Sheep Expo will be able to take advantage of a complimentary new Banner feature – an online photo album of entries on our Facebook page! We believe a photo album is a great supplement to the sale catalog. We invite you to send one photo of each animal using this link:

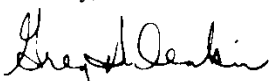
<https://form.jotform.com/81126775184158> The due date is tentatively scheduled for July 8<sup>st</sup>. When sending your photos, the animal's lot number is required. Once available, please use the catalog to identify your lot number(s). Photos submitted via email cannot be accepted, so please use the form link above. Photos will be posted to Facebook.com/Banner Sheep Magazine. The photo's description will include your name, flock name, the lot number and ear tag. More details can be found in the form's instructions once the catalog is available.

**Internet Viewing of Events:** LIVE web broadcasting and bidding of the Preview & Sale will be provided by [livestockbuyer.com](http://livestockbuyer.com). To register and follow the auction in real time on the internet, log in to the website. For more information, contact [livestockbuyer.com](http://livestockbuyer.com) at 336/363-4639.

This is strictly a sale between buyers and sellers facilitated by KHSI. See complete language of guarantee at the Expo 2018 page at [www.katahdins.org](http://www.katahdins.org), which includes language about guarantee of information provided by the seller and breeder status of consigned animals.

Don't delay! Enter your best individuals today. I will be looking forward to receiving your entries by May 25.

Sincerely,



Greg A. Deakin  
Banner Sheep Magazine Sale Manager